BridgeWatch

Proposal

Presented To:

DEPARTMENT OF TRANSPORTATION

Nick Olson

Hydraulics Engineer MnDOT Bridge Office C: 612-503-6443 nicholas.olson@state.mn.us

May 19, 2023

Joseph P. Scannell USEngineering Solutions Corporation 3 Lewis Street Hartford, CT 06103 (860) 524-9110 jscannell@usescorp.com

Confidential Information

All information relating to USEngineering Solutions' products and services (including this proposal) is considered confidential information of USEngineering Solutions and must be held in the strictest confidence. Confidential information also includes any information relating to USEngineering Solutions or its business that is marked confidential or that should, by its nature, be reasonably considered to be confidential information (including email correspondence). Accordingly, these materials and any other USEngineering Solutions' confidential information is intended to be accessed and used solely by the authorized users within your agency, and may not be disclosed, copied, distributed, transferred, loaned, sold, or otherwise made available to any third parities at any time without the prior written permission of USEngineering Solutions. Examples of third parties include your agency's consultants, technology providers, and vendors.

BridgeWatch® is a registered trademark of USEngineering Solutions Corporation and USEngineering Solutions Corporation is the owner of United States Patent #6,862,528 entitled "Monitoring System and Process for Structural Instabilities due to Environmental Processes" dated March 1, 2005.

If you have any questions or concerns relating to the confidential treatment of these materials or any other USEngineering Solutions' confidential information, contact your USEngineering Solutions' Account Manager or Sales Representative.

	4
DESCRIPTION OF PROPOSED SOLUTION	5
PRICING	6

USEngineering Solutions Corporation ("<u>USES</u>") is pleased to present the Minnesota Department of Transportation ("MnDOT") with this proposal for licensing the BridgeWatch[®] web-based hazard monitoring and training tool.

This document will briefly describe the proposed staffing, deliverables, and associated timelines and costs for the proposed BridgeWatch system for MnDOT.

By choosing USES, you will have a partner for MNDOT who can provide the technologies to help you manage the monitoring of potentially dangerous environmental conditions, cost effectively, and efficiently.

Company Background

USES is a software-as-a-service ("<u>SaaS</u>") provider that enables public safety officials and asset managers to monitor, in real-time, environmental conditions that can adversely affect infrastructure. USES' solutions provide clients with early warning of any potentially destructive conditions through electronic notification.

BridgeWatch®

- BridgeWatch is a web-based software application that empowers engineers and public officials to predict, identify, prepare for, and record potentially destructive events. For the first time, public safety officials will be able to efficiently dispatch emergency personnel, safety inspectors, and maintenance workers before, during, and after a hazardous event affects their inventory of structures. BridgeWatch can be configured to identify the occurrence of environmental hazards and collect relevant structure information, several sources of real-time meteorologic data, hydrologic data, seismologic data and any monitoring device data available.
- BridgeWatch fosters the ability to have increased communication and coordination by automatically contacting key personnel and informing them of potentially destructive events linked to individual thresholds and user-defined emergency response protocols.
- Users of BridgeWatch can access, in real-time, a graphical display of their geographic data, an inventory of structures being monitored, and the list of those structures experiencing their respective critical event. A watch list of structures identifies the priority list of those structures requiring action according to a user-defined protocol. The BridgeWatch system can, dependent upon configuration, also provide the user with pertinent structure information, real-time meteorological data, hydrological data, and any monitoring device data available. Beyond timely effectuation of emergency response protocol, users will be able to document off-site and on-site responses electronically.
- BridgeWatch is designed to be an active/pro-active monitoring system utilizing an encrypted web-based system that is accessible anytime, anywhere in the state or the world, provided the user has web-access and proper security credentials. The flexibility of secured remote access allows MnDOT to make informed decisions regarding hazard related response from anywhere and anytime.

BridgeWatch pricing is based on several key variables:

- 1. Implementation Fee
- 2. Annual Monitoring Fee
- 3. System Licensing and Maintenance
- 4. Administrative Costs
- 5. Optional Services
 - Hardware and Additional Software (if requested)
 - Mobile Accessibility (including devices and mobile broadband)
 - Additional User Training (if requested)
 - Professional Services and Consulting Services (if requested)
 - Customer Service and Emergency Service (if requested)

Implementation Fee – Statewide Monitored Bridges

Total Implementation Fee:

<u>\$35,000</u>

Includes:

1. The collection and implementation of validated and accurate MnDOT structure information for up to 300 structures to be included as "Active" into BridgeWatch as provided to USES by MnDOT. This data includes shapefiles, NBI bridge data, threshold data templates, and structure files such as plans, reports, and photos. This does NOT include any "data scrubbing" (data error resolution, data correction, or data validation) by USES of any data provided by MnDOT.

Annual Monitoring Fee – Statewide Bridges (pre-paid annually):

Total Annual Monitoring Fee:

\$80,000*

Includes:

- Active population of structures is estimated to be up to three hundred (300) included in the proposed annual fee as active. Each additional structure beyond the allotted three hundred (300) will cost an additional \$25.00 per year pro-rated for that contract year.
- 2. Automated notification of alerts and warnings sent directly to registered MnDOT users via designated and compatible email and cell phones.

- 3. Secured access to MnDOT BridgeWatch ASP environment interface via internet by authorized MnDOT users.
- 4. Data back-up offline (bi-monthly).

*Monitoring fee will increase 5% annually for two renewal years.

2022 -	\$84,000
2023 -	\$88,200

Cost Breakdown	FY 24 (July 2024-June 2025)	FY 25 (July 2025- June 2026)	FY 24 (July 2026-June 2027)
		Jone 2020)	
Implementation Fee	\$ 35,000.00		
Annual Monitoring Fee	\$ 80,000.00	\$ 84,000.00	\$ 88,200.00
System Licensing and			
Maintenance Costs	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00
Total	\$ 145,000.00	\$ 114,000.00	\$ 118,200.00

Annual Licensing and Maintenance Fees (pre-paid annually):

Total Annual Licensing and Support Fees

\$30,000

Includes:

- 1. Base licensing and maintenance updates
- 2. User profile maintenance and additions
- 3. Base structure information updates
- 4. Standard Customer Support (9 A.M. 5 P.M. EST Mon-Fri)

Optional Services		
Hardware and Additional Software	TBD	
Additional User Training (per hour/plus travel and expenses)	\$175	
Professional and Consulting Services (per hour/plus travel and expenses)	\$275	
Customer Support Outside Standard Hours (per hour)	\$175	

oseph Scannell

Joseph Scannell Chief Executive Officer <u>May 19, 2023</u>

Date